



AMERICAN COLLEGE OF REAL ESTATE LAWYERS

MEMBER SELECTION

John M. Nolan
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N Market Street, Suite 100
Frederick, MD 21701

Dear Mr. Nolan:

It is with great pleasure that I second the nomination of Xenia Garafalo for membership in the American College of Real Estate Lawyers made by Alison Prince.

I met Xenia during our work together on a presentation at ACREL's Annual Meeting in October 2022 "PERE 101: A Primer on Private Equity Real Estate Funds" where we were co-panelists. A lot of work went into that presentation and I'm inclined to say that Xenia outpaced us in her contributions even though she was not then a member of ACREL. I found her to be accomplished in her subject area with a particular talent for distilling complex tax topics into plain English. I further found her to be seemingly tireless in her willingness to contribute, light-hearted and, perhaps atypical for a tax lawyer, fun. She also seemed drawn to ACREL and I believe would become a contributing and welcome addition. I note that we could use some more tax expertise in the College.

I have received and reviewed the Proposal for Membership submitted by Alison Prince and certify that Xenia Garafalo satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, the Nominee satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity, faculty or other organization as the Nominee, (b) related by birth or marriage to the Nominee, or (c) a current Governor or member of the Member Selection Committee of the College. Except as disclosed below, neither the nominee nor his/her employer regularly employs or retains me or my law firm or employer, and my business relationship, if any, with the nominee is as follows: [See Section 3 of the *Guidelines for Regular Member Selection* on the ACREL webpage.]

Yours truly,

A handwritten signature in black ink, appearing to read "John Mallinson", written in a cursive style.

John Mallinson

cc: Alison Prince